

GENERAL FINANCE LIMITED
Quarterly report as at 30 September 2021

KEY RATIOS

Capital Ratio	30 September 2021
Our capital ratio calculated in accordance with the 2010 Regulations*	16.07%
Minimum capital ratio required by our Trust Deed if the issuer has a credit rating	8%
Minimum capital ratio that must be included in the trust deed under reg 8(2) of the 2010 Regulations* if the issuer has a credit rating	8%
<p>The capital ratio is a measure of the extent to which General Finance is able to absorb losses without becoming insolvent. The lower the capital ratio, the fewer financial assets General Finance has to absorb unexpected losses arising out of its business activities.</p>	

Related Party Exposures	30 September 2021
Our aggregate exposures to related parties as calculated in accordance with the 2010 Regulations*	1.58% of capital
Maximum limit on aggregate exposures to related parties that we must not exceed that is included in our Trust Deed	10% of capital
Maximum limit on aggregate exposures to related parties that we must not exceed that must be included in our Trust Deed under reg 23(3)(b) of the 2010 Regulations*	15% of capital
<p>Related party exposures are financial exposures that General Finance has to related parties. A related party is an entity that is related to General Finance through common control or some other connection that may give the party influence over General Finance (or General Finance over the related party).</p>	

* Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010

Liquidity	30 September 2021
Our liquidity calculated in accordance with the quantitative liquidity requirements included in our Trust Deed	9.72 times
The minimum liquidity requirements required by our Trust Deed	A liquidity cover ratio of 1.25 times
Liquidity requirements help to ensure that General Finance has sufficient realisable assets on hand to pay its debts as they become due in the ordinary course of business. Failure to comply with liquidity requirements may mean that General Finance is unable to repay investors on time and may indicate other financial problems in its business.	

SELECTED FINANCIAL INFORMATION

	Quarter to 30 September 2021
Total Assets	79,104,398
Total Liabilities	72,206,687
Net Profit / (Loss) After Tax	322,633
Net Cash Inflow / (Outflow) from Operating Activities	(4,251,641)
Cash and Cash Equivalents	14,954,428
Term Deposits ¹	950,000
Capital (per 2010 Regulations)	6,824,282

¹New Zealand Registered Bank deposits with original term of greater than 183 days.

HOW THE RATIOS HAVE BEEN CALCULATED

CAPITAL RATIO

Position at 30 September 2021

Capital

Gross capital	6,897,711
Less deductions	73,429
Total capital	<u>6,824,282</u>

Exposures	Exposure	Risk Weight	Risk Weighted Exposures
NZ Registered Bank Deposits	15,904,428	20%	3,180,886
Residential mortgages:			
LVR 70% and under	53,198,159	35%	18,619,356
LVR 70% - 80%	-	50%	-
Second mortgages	107,481	150%	161,222
Other loans with qualifying security over land and buildings:			
LVR 70% and under	9,464,216	100%	9,464,216
Other assets	356,685	350%	1,248,398
Deductions from capital	73,429		-
Total credit risk weighted exposures (A)			<u>32,674,078</u>
Total assets (B)	79,104,398		
Operational and Market Exposures	(A+B)/2x0.175		9,780,617
Total Exposures			<u>42,454,695</u>

Capital Ratio

(being Total Capital/Total Exposures)

16.07%

¹Refer to Deposit Takers (Credit Ratings, Capital Ratios, and Related Party Exposures) Regulations 2010.



AGGREGATE EXPOSURE TO RELATED PARTIES

Loans and other on balance sheet exposures to related parties (A)	107,957
Other related party exposures (B)	Nil
Capital	6,824,282
(A + B) / C	1.58%

*Related party exposures are calculated by dividing total related party exposures by Capital (per 2010 Regulations).

LIQUIDITY

Liquidity (A)	15,904,428
3 month expected loan receivables (B)	14,763,474
3 month expected gross deposit redemptions (C)	3,156,042
(A + B) / C	9.72 times

*The Liquidity Cover Ratio is calculated by dividing Liquidity plus the 3 month expected loan receivables, by the 3-month expected gross deposit redemptions.